



#### E-INVOICE ENABLED

### ERP FOR A BETTER TRADE TRADE FOR ALL AND ALL FOR TRADE

IT IS A DIFFERENT BALL GAME, ALL TOGETHER!



#### TRADE-LITE

**Trade-Lite** is specifically designed to serve trading and service companies, regardless of their size, sector, or location, offering long-term values of a minimum total Cost of Ownership and maximum return on Investment. The flexibility and adaptability of the system enable you to meet business challenges and respond to the changing market environment. **Trade-Lite** helps facilitate all key business processes in your organization.

**Trade-Lite** is powered by Odoo an open source ERP software vendor with over 5 million active users globally. With its vast range of modules and applications and a user friendly interface, TradeLite can be the perfect solution for managing the overall business in a centralized manner.

# Accelerate your business and increase your turnover

We focus on increasing the business turn over by enhancing the operational efficiency through a combination of web, mobile and tablet solution. Making the right data available for the work force at the right time will increase the speed of doing business and thus increases the revenue multifold.

Knowing the credit balances and stock during order taking would help the customer to optimize the order. Instant information on the order like order status, pending items, dispatch status etc would help the marketing executives to have good customer dealing. Automated accounting would reduce the complexity of accounting. Easy handling of GST/VAT returns would ensure the compliance.

## Key module included in Tradelite



# End to End Solution

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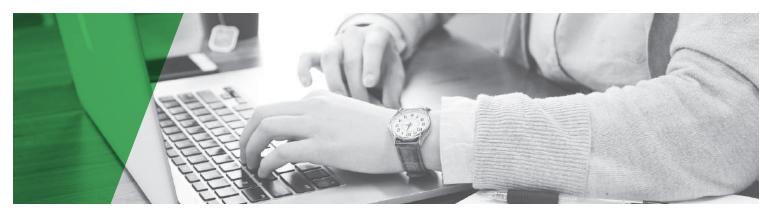
#### Sales Module

- a. Customer data management
- b. Sales Approval levels configurations
- c. Sales activity logs
- d. Quotations and sales orders
- e. Integration to accounts and inventory
- f. Sales Analysis Reports

#### 1. CRM

- a. Leads and opportunities management
- b. Opportunity follow ups
- c. Conversion of Sales lead to Opportunity
- d. Sales Team Activity Tracking
- e. Meetings and calendar management

- 3. Purchases Module
  - a. Vendor data management
  - b. Purchase management
  - c. Bid Selection process
  - d. Purchase Price Lists
  - e. Landed Cost Calculations
  - f. Integration to accounts and inventory





#### Inventory Management Module

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- a. Warehouse Management
- b. Product masters
- c. Inventory reports
- d. Expiry date control
- e. Batch/ Serial Number Configurations
- f. Packaging methods configuration
- g. Costing Methods -Weighted Average, Standard Costs and FIFO

#### Accounting Module

- a. Journal entries and vouchers
- b. Post dated cheques management
- c. Sales invoices and analysis
- d. Timely financial reports (Balance Sheet and Income Statements)
- e. Aging reports
- f. Tax Management (VAT/GST Configuration)
- g. Multi currency management

### 6. Contracts Management

- a. Contracts Creation
- b. Contract Renewal Notifications
- c. Integration to Analytical Accounts
- d. Close,Cancel and Renewal Contracts

## 7. POS (Point Of Sales)

- a. Different payment methods: Cash, Cards, Checks
- b. Payments made offline will be synchronized when reconnected
- c. Invoicing
- d. Set prices and discounts for various products
- e. Reward loyalty points to customers by registering their details
- f. Configurable promotions (Buy 1 get 1 free offers)

#### 8. E-Invoice and GST Portal Integration

- a. One click E-invoice and Eway Bill
- b. Auto/Bulk upload to GST Portal
- c. All mandatory GST filing covered



## Custom Solutions

#### Customized Trading Solutions

- General Trading TradeLite Platinum
- General Trading SME TradeLite Premium
- Retail & Distributions RetailSoft
- Safety Equipments Trading Tradelite-Safety
- Medical Equipments Trading Tradelite-Medical
- Cosmetics and Beauty Products Trading Tradelite-Beauty

#### Customized Service Solutions

- Service Centers Tradelite Service Platinum
- Printing and Advertising Services PrintPro
- Pest Control and Cleaning Services Pesco
- Computer Support and Services Tradelite Service Premium
- Garage and Vehicle Maintenance Services MotoGarage
- Mobile & Electronics Repair Services Tradelite Service Silver
- Laundry Services Kleanz

#### Production & Manufacturing Solutions

- Production and Packaging ProPack Solutions
- Concrete Ready Mix Manufacturing Ready Mix Pro



#### Digital Approval System

Approval Electronic System (EAS) of Trade-Lite ERP allows the users to electronically send documents for approval. The system works according to the nature of the processes and Delegation of authorities, helping the organization to eliminate clerical errors. accelerate approval processes, interdepartmental improve communication, and to establish a clear workflow hierarchy.

#### Accountability in Workspace

The powerful audit trail system keeps record of everything accomplished in Trade-Lite ERP software from requests for information and internal email communications, to approval of change orders and daily reports, holding all your project team members accountable for their Work.

#### **Business Intelligence**

Built-in business intelligence capabilities of Trade-Lite ERP provide a clear picture of how your financial and operational performances affect your business growth and goals. Improve your decision-making skills and judgements by tracking the percentage of job completion, Work in Progress, and monitoring performance and job profitability.

# Run a Green Business with Digital Documents

**Trade-Lite** ERP helps you create an environment-friendly paperless office by eliminating all your printing and filing requirements. Document Attachment System (DAS) allows you to electronically attach all relevant documents to your transactions. Document management system (DMS) ensures all your documents are secure and available according to Role-based Access Control.

#### Mobile Apps

Trade-Lite ERP runs on smartphones and tablets with dedicated applications, allowing you and your team members to gain precise business information straight away on a secured centralized hub.

#### Customizable to Fit Your Organization

Your business is unique with its own systems, structures, and ways of working. Through Trade-Lite customization services, organizations gain the rewards of solutions tailor-made to suit their unique requirements

#### **Cloud Solution**

Tradelite solution deployed in cloud server provides a secured access to your business data and optimize the access control to the authorized users alone. This also enables a seamless connectivity and ensure the data access through multiple digital devices from anywhere and at anytime.

## TRADE-LITE SOLUTION FOR BUSINESS EXCELLENCE

Zesty Labs is an exclusive ERP division of ALRAIS LABS, with its expertise in Odoo and has direct offices in UAE and India.

Company was formed in 2014, and is the leading Odoo implementation partner for businesses in over 7 countries - Canada, UAE, Oman, Saudi Arabia, Bahrain, Qatar and India

Zesty Labs has a team of technical, functional and business consultants working in different location around the world. With its highly experienced and collaborative team, Zesty Labs provides customization, business consulting, training, support and maintenance to partners and customers.





### Our Clients



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